

November 6, 2009

Hi Richard,

Here is the letter I promised you (Finally!). :

I still love my Hague water system. We've had it since sometime around 2003, which makes it a long-term item in our home (6 years or thereabouts). It is still a quiet little workhorse keeping our water clean, safe and soft. We've never had to have a repairman out for it (knock on wood) and the only time we've needed a technician, was when we relocated the system, which was initiated by us and not a bad part.

It's also a pleasure to chat with Richard (Foronjy) every once in a while when I need more of their wonderful Earth friendly soaps (Shampoo, dish and dishwasher soap, spray cleaner, hand and body soaps, laundry detergent) and a cheerful conversation.

So if you are a prospective buyer of the Hague Water System, go into your sale with complete confidence and know that you'll be well taken care of both in the future as well as the present by your new water system and the people at Hague. I know I am.

Sincerely,

Deborah Weinstein

September 15, 2003

Hi Richard,

Well here it is, the letter you've been buggin' us to write! Actually, it is my pleasure to take a little time to do this for you, as our experience so far with the Hague Water system has been nothing but good.

Your presentation was convincing and seemed to come from your heart. You explained you've been with Hague for quite a few years, and that you still like your work. That says a lot about upper management. It makes me think that the company is one that stands behind its products and representatives. I like that it's family owned and not public. I realize a company's bottom line is important, but as a customer, I like to feel important also. My family's health and welfare is my utmost priority. Our skin is our largest organ and it absorbs practically everything it comes in direct contact with. I have always been concerned about the purity and SAFETY of our water supply. We thought we were doing well when we purchased the Life Source system, but were never all the way convinced it was our best choice. The claims made by the sales rep were half accurate and I feel that we were pressured into buying a unit that wasn't quite what we wanted.

As I told you on the phone when you called to follow up, (After our unit was installed and we'd had a chance to use it-Bravo!) I'm a bit of a cynic when it comes to sales people and contractors. Every single one has had something negative to say about the previous item or work, including you about Life Source! (Probably warranted in this case.) However, we are quite happy with our Hague Water System thus far. I love the feeling of soft water on my skin. My dishes are indeed cleaner, and so is my laundry. My skin and hair feel better. My hands can be in and out of water and not feel like they will crack when they dry. We've only had the system for about a month, so I can't say much about mineral deposits yet, but everything so far, is as you said it would be, and I'm not disappointed in our choice. In fact, we had a friend with sensitive skin take a shower so she could see if it made a difference. It did!

We thought you were quite knowledgeable and were impressed you answered our questions so well. It was interesting to see our water tested with your kit. (We didn't realize how much gunk was in it!) Our installer Paul was efficient and finished within his predicted time frame. The only thing that would have made it the perfect experience would've been if he'd offered to paint our house too! (Ha ha!)

Thank you Richard!

Debbie and David Weinstein

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